

### Examples for development costs eligible for funding

- ✓ Development of new risk/hazard models
- ✓ Technical product design incl. actuarial risk characteristics
- ✓ Data collection and equipment
- ✓ Policy terms and pricing
- ✓ Legal costs, e.g. for the identification of a suitable implementation structure
- ✓ Sales and distribution channel development
- ✓ New technologies for product improvement and scale up

### What ISF does not fund

- ✗ Early-stage development projects, e.g. research proposals
- ✗ Projects without a focus on the target group
- ✗ Unsustainable projects, e.g. relying on long-term subsidies
- ✗ Financially unstable or inexperienced partners
- ✗ Projects where the demand is unclear

### Political background

The InsuResilience Solutions Fund (ISF) is implemented by KfW Development Bank on behalf of the German Ministry for Economic Cooperation and Development (BMZ).

The ISF will contribute to the goal of InsuResilience, namely increasing the number of poor and vulnerable people in developing countries benefiting from climate risk insurance by up to 400 million by 2020. Moreover, the ISF is part of the Programme Alliance of the InsuResilience Global Partnership.

For more information about InsuResilience and the InsuResilience Global Partnership please visit: [www.insuresilience.org](http://www.insuresilience.org)

### Contact

For inquiries please contact: [info@insuresilience-solutions-fund.org](mailto:info@insuresilience-solutions-fund.org)

For details regarding the application process please visit: [www.insuresilience-solutions-fund.org](http://www.insuresilience-solutions-fund.org)



**InsuResilience**  
Solutions Fund



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Solutions Fund

Transforming concepts  
into climate risk  
insurance products



Federal Ministry  
for Economic Cooperation  
and Development

**KfW**

## The InsuResilience Solutions Fund (ISF)

The ISF supports the development of innovative and sustainable climate risk insurance products in developing and emerging countries to improve the resilience against extreme weather events of those living on less than 15 USD PPP<sup>1</sup> a day.

The ISF provides partial grant funding of up to EUR 2.5 m and advice

- to transform new climate risk insurance concepts into products ready for market placement
- to bring successfully piloted climate risk insurance products to scale
- to improve and scale up insurance operations with technological solutions, e.g. through satellite technology.

## The unique approach of the ISF

It catalyses the formation of partnerships between public entities (e.g. national or regional government bodies), NGOs<sup>2</sup>, humanitarian organisations and private companies in the insurance sector to ensure the demand and sustainability of products and to leverage private sector expertise as well as risk-taking capacities.

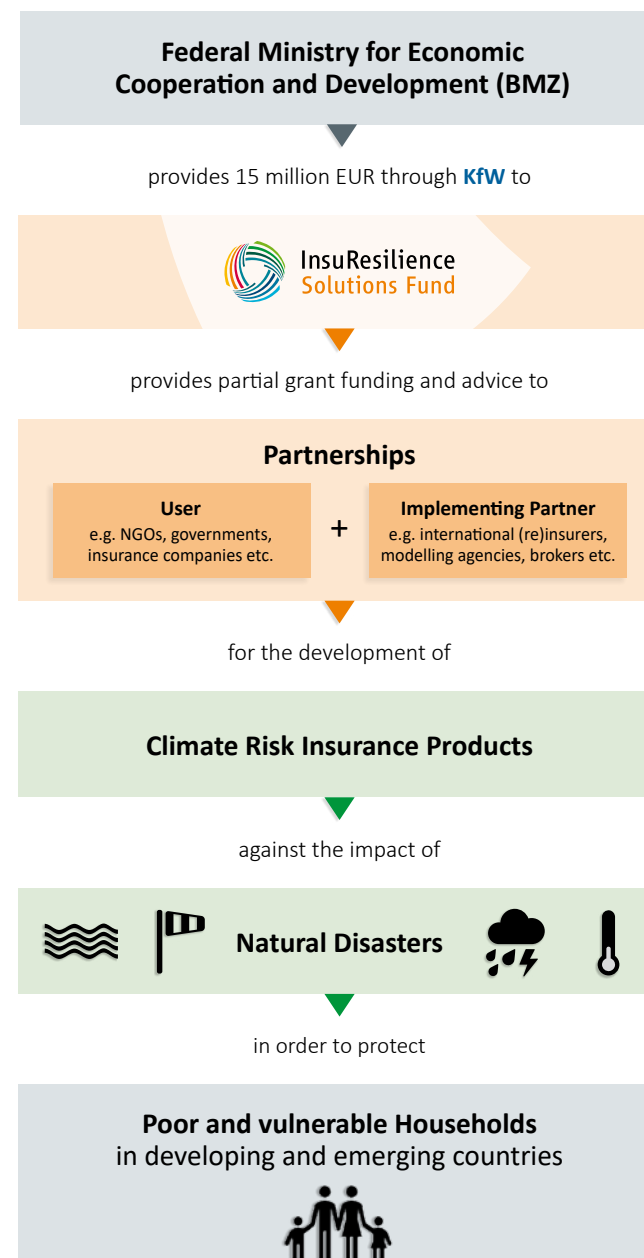
## Applicants

The ISF will only provide financing to partnerships which consist of at least

- a user, representing the demand side (e.g. national or regional government bodies, NGOs, local insurers) and
- an implementing partner and potential risk taker, representing the supply side (e.g. {re}insurance company).

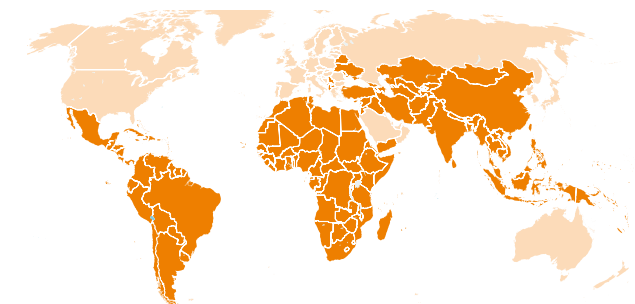
Further parties, e.g. other product implementing partners such as risk modelling agencies, insurers and brokers, can additionally be involved.

## The ISF – how does it work?



## Target markets and groups

- Poor and vulnerable households (<15 USD PPP per day)
- Countries which are eligible to receive official development assistance (ODA)<sup>3</sup> and are threatened by extreme weather events.



ODA Countries

## Core eligibility criteria

- Perils: flood, wind/storm, excess rain, drought/heat wave, cold spell (possibly in combination with other perils)
- Focus on poor and vulnerable households (< USD 15 PPP per day) either directly (through micro-level solutions) or indirectly (through meso- or macro-level solutions)
- A risk-taking partner generally willing to underwrite the risk is part of the partnership.
- The product is ready for market placement and launch within 36 months after the funding approval.
- A business plan exists for the development phase containing reliable cost estimates, a time table and work plan.
- The partnership provides an own contribution of 50% of the total development costs through a financial contribution, staff or other quantifiable inputs.

<sup>1</sup> Purchasing Power Parity

<sup>2</sup> Non-governmental organisations

<sup>3</sup> as defined by the OECD/DAC