

### KfW Development Bank

#### What do we do?

KfW has been helping the German federal government achieve its goals with respect to development policy and international development cooperation for over 50 years. Our role in the field of German development cooperation is that of an experienced bank and an institution specialising in development policy. On behalf of the German federal government, and primarily the Federal Ministry for Economic Cooperation and Development (BMZ), we promote and support programmes and projects that mainly involve state actors in developing and emerging economies – from their conception and execution to monitoring their success. In 2013 alone, KfW Development Bank committed EUR 5.3 billion worldwide to projects and programmes to alleviate poverty and protect the climate and the environment.

#### Where do we operate?

KfW supports development programmes – and consequently prospects for the future – in Africa, Asia, Latin America and South-East Europe. We help partner countries to create better living conditions, while protecting the climate and the environment at the same time. The list of partner countries is more heterogeneous and dynamic than ever before.

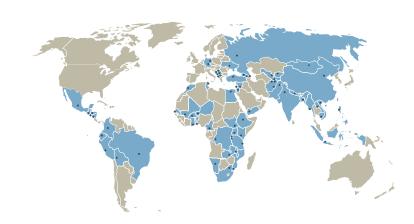
We work with developing and emerging economies and are increasingly active in countries involved in conflict.

To bring us closer to projects and programmes in partner countries, we are constantly expanding our worldwide presence and, in addition to offices in Frankfurt, Berlin and Brussels, we have regional offices in almost 70 countries.

#### Which sectors do we promote?

With money from the German federal budget and our own funds, we finance investments and reform programmes in a range of sectors including health, education, water supply, energy, rural development and financial system development. The type of projects and programmes that we support varies significantly, depending on local needs and the general conditions in place. While in Zambia, for example, we finance water kiosks that supply the population in poor areas with clean drinking water, in Brazil we promote investments in the development of renewable energies. And in Liberia, we support a reintegration programme for ex-combatants.

Present in almostcountries



# **Funding**

#### Where does our funding come from?

KfW Development Bank receives part of its funding for projects and programmes from the German federal budget. Last year, this figure amounted to EUR 1.8 billion. We also use funds raised on the capital market, which we refer to as KfW funds. In 2013, these KfW funds totalled around EUR 3 billion, or almost 60% of the amount that we provided for development financing on behalf of the German federal government. This is how we help the German federal government to achieve its goals and fulfil its international obligations with respect to development financing.

#### **Customised financing**

The type of funding opted for depends on the size of a country's debt, its economic output and level of development, the performance capacity of the project partner, and the type of project or programme in question. Funding models range from pure non-repayable financial contributions to loans featuring a mix of financial contributions and KfW funds loaned at near-market conditions. We mainly use financial contributions and very low-interest standard loans from budget funds in poor, underdeveloped countries. In 2013, for example, 44% of German federal government funding flowed into Sub-Saharan Africa.

We issue loans exclusively from KfW's own funds at near-market rates (FC promotional loans) or mixes of our own and budgetary funds (development loans) in advanced and emerging economies to finance projects that are useful from a developmental policy perspective and are economically profitable at the same time. In cases where we use our own funds, partner countries benefit from the cheap refinancing conditions obtained by KfW through its AAA rating and a partial risk assumption by the German federal government.





# Clients and partners

#### Who do we act on behalf of?

KfW Development Bank's main client is the German Federal Ministry for Economic Cooperation and Development (BMZ). We also act on behalf of other government departments like the German Federal Foreign Office, the Federal Ministry for the Environment, Nature Conservation, Building and Nuclear Safety, the Federal Ministry for Economic Affairs and Energy and the Federal Ministry of Education and Research. In addition, we use funds from other donors such as the European Union for example, for development projects.

#### Who do we work with?

Regardless of the client and financing partner, responsibility for programmes always lies with an institution in the partner country. These institutions are mostly ministries, government authorities, state development banks or other public sector authorities. They execute the projects and programmes financed by KfW and are responsible for their success. However, we also work indirectly via banks with private institutions or with civil society organisations in fragile states. It is essential that the joint project or programme fulfils the development policy criteria of the partner country and the German federal government.

In addition, we work very closely with other institutions involved in German and international development cooperation. In Germany, we mainly deal with the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ). At an international level, we work closely with the EU Commission and other European institutions like the European Investment Bank (EIB) and the Agence Française de Développement (AFD), as well as with multilateral development banks like the World Bank.

# Our figures for 2013

#### **Commitments by financial instrument**

	in € m
Non-repayable financial contributions	1,611
Standard loans	139
Development loans	977
of which budget funds	66
of which KfW funds	911
Promotional loans	2,135
Delegated funds	406
Total	5,268

#### Source of commitment funding

	in € m
Budget funds	1,816
KfW funds	3,046
Delegated funds	406
Total	5,268

#### **Commitments by region**

	Budget	Budget funds		Total commitments	
	in € m	%	in € m	%	
Sub-Saharan Africa	800	44	1,188	23	
Asia and Oceania	518	29	1,658	31	
Europe and Caucasus	83	5	721	14	
Latin America	151	8	663	13	
North Africa/Middle East	231	13	861	16	
Supraregional	33	2	176	3	
Total	1,816	100	5,268	100	

# Commitments by OECD Development Assistance Committee priority sector<sup>1</sup>

		0/
	in € m	%
Social infrastructure and services	1,609	31
Education	257	5
Health	297	6
Population policy/programmes		
and reproductive health	110	2
Water and sanitation	726	14
Government and civil society	176	3
Other social infrastructure		
and services	43	1
Economic infrastructure		
and services	2,906	55
Transport and storage	202	4
Energy generation and supply	1,461	28
Banking and financial services	1,243	24
Production sectors	161	3
Agriculture, forestry and fishing	160	3
Industry, construction, mineral resources		
and mining	1	0
Other	592	11
Total	5,268	100

<sup>&</sup>lt;sup>1</sup>Corresponds to the Creditor Reporting System (CRS) sector codes of the Development Assistance Committee (DAC) of the Organisation for Economic Co-operation and Development (OECD)

#### How do we work?

# How do our projects and programmes work?

#### **Everything starts with intergovernmental agreements**

Agreements between partner countries and the German federal government that confirm the financing of specific programmes form the basis of the funding provided by KfW. KfW supports and advises its partners throughout the entire project cycle, from preparation and execution to long after the start of operations. Through the whole process, the focus is on the targeted effects and sustainability of projects and programmes.

#### Assistance with invitations to tender

We assume joint responsibility for the success from a development policy perspective. Local partners are responsible for preparing and executing projects. They draft the public tenders for consulting work, supplies and services and sign the relevant agreements on them, subject to appraisal by KfW. In this appraisal, we check that the invitation to tender and the award of contracts are conducted fairly and transparently according to internationally recognised rules. The procurement guidelines are public. For every project and programme that we fund, we ensure that all of the players involved satisfy high standards in terms of social issues, fighting corruption and climate and environmental protection.

#### Systematic quality assurance

Even after the execution phase itself is complete, we do not lose sight of our projects. Our evaluation department, which is an independent unit, takes care of that. It appraises around half of the projects financed by KfW several years after their completion via random sampling, and evaluates whether the target goals have been sustainably achieved. Systematic evaluation helps to guarantee the quality of the work carried out by KfW Development Bank, helping us to learn from it for new projects and programmes. We want to know what works, how and why, so that we can achieve as much as possible for the people in partner countries with the funds employed.

We publish the results of all our evaluations. The current effectiveness rate is high: around 80% of the projects funded by KfW Development Bank are evaluated as long-term successes by the evaluation department.

#### What will be achieved?

The following examples show the progress that is made in partner countries thanks to German Financial Cooperation.

#### Climate and environmental protection

KfW Development Bank is one of the biggest moneylenders worldwide in this field. Climate and environmental projects, which received EUR 2.8 billion in funding on behalf of the German government in 2013 – corresponding to around 53% of all new commitments – are expected to generate annual savings of around 9 million tonnes of carbon dioxide emissions in the years to come. This figure roughly equals the annual emissions of Cyprus.

#### Water supply and sanitation

With the funds that we have spent on water supply and sanitation last year, we are reaching around 18 million people worldwide.

#### **Funding for small businesses**

Through its funding of financial institutions totalling EUR 1.2 billion in 2013, KfW primarily supported small businesses and created almost 700,000 jobs worldwide, the majority of which were for women.

#### Health

The programmes for controlling infectious diseases approved last year alone targeted over 37 million people worldwide.

#### **Rural development**

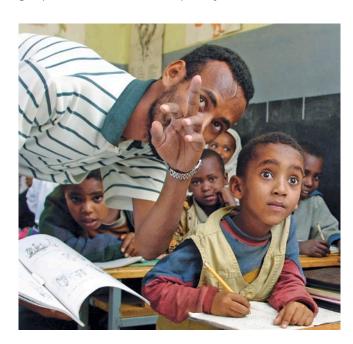
With our funds in the field of agriculture, we reached around 3.1 million people worldwide in 2013.

#### **Energy supply**

Last year alone, energy projects and programmes approved on behalf of the German federal government helped to give around 1.5 million people access to a modern energy supply for the first time.

#### Education

KfW reaches around 11.5 million young people annually with its investments in education. Around 92% of funds benefit people in Africa, the Middle East and Asia. Half of the target group lives below the absolute poverty line.



# Would you like to find out more?

We are convinced that transparency can improve development cooperation. To this end, we make our data available online: our **transparency portal http://transparenz.kfw-entwicklungsbank.de** provides information about the origin, use and impact of both the public funds and KfW's own funds used for development – for each country and each project.

Our website **www.kfw-entwicklungsbank.de** also offers updated background information on development policy topics and our projects, as well as standard contracts and our guidelines on subjects such as the procurement of supply and work contracts, the assignment of consultants and fighting corruption.

Our website **www.deginvest.de** offers information on the KfW subsidiary DEG, which also belongs to the business area funding for developing countries and advises private companies on investments in developing and emerging economies. KfW's international business is rounded off by KfW IPEX-Bank: **www.kfw-ipex-bank.de** 

#### Do you want to stay informed?

The KfW electronic newsletter 'Development in Focus' regularly offers information in German and English on the current focus of activity, events and publications on development funding by KfW. You can subscribe to 'Development in Focus' at the following address: www.kfw-entwicklungs-bank.de/newsletter



# Responsible Banking

KfW is one of the world's leading promotional banks. It applies its decades of experience to improve the economic, social and ecological living conditions at home and abroad on behalf of the German federal government and the federal states.

KfW Development Bank is responsible for part of KfW's international business, in which both of its subsidiaries KfW IPEX-Bank and DEG are also involved. While KfW IPEX-Bank is active in international project and export finance, DEG provides financing and consulting to private companies investing in developing and emerging countries.

#### **Photos**

**KfW Photo archive:** cover page p. 5, p. 6, p. 13, p. 15: photo agency photothek.net

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