

11:30

**Session 2: Mobilising New Means to Attract New Capital –
Is Structured Finance Viable or Vulnerable to Crises?**

What are opportunities, challenges and limitations of structured finance instruments in leveraging private capital for originators in developing and transition markets? Readiness & opportunities versus asymmetries and risks in light of the lessons of the sub-prime induced market crisis.

Topic Introduction: Ann Rutledge
Founding Principal, R&R Consulting

Shib Narayan Kairy
Director, Finance, BRAC, Bangladesh

Edgardo Salomón Barredo
Managing Director, Financiera Finsol, Mexico

Richard Senior
Director, Robin Hood Finance Ltd., UK

Martin Godemann
Manager, Finance & Controlling, ProCredit Holding, Germany

Moderation: Alessandro Tappi
Head of Guarantees & Securitisation, European Investment Fund

13:15

Lunch

14:30

Session 3: Mobilising the Right Mix – Competing or Complementary Investors?

Motivations, risk appetite and market responses of private and development finance investors – what do they contribute, where do they compete, and where do they complement?

Topic Introduction: Peter Hartig
Consultant

Emaad A. Siddiqui
Director, CDO Structuring (Credit Exotics), ABN AMRO

William Willms
Director, Capital Markets and Financial Sectors Division, Asian Development Bank

Michael Schneider
Director, Asset Finance & Leasing, Deutsche Bank

Els Boerhof
Manager, Micro and Small Enterprise Fund (MASSIF), FMO

Moderation: Roland Siller
First Vice President, Europe and Caucasus, KfW Entwicklungsbank

16:00

Coffee/Tea Break

16:30

**Session 4: Mobilising Structured Finance for Development –
Added Value or Just More of the Same?**

Is structured finance just another refinancing instrument or does it add more value? What are the effects – risks as well as opportunities - on financial markets, on financial institutions and on their clients?

Topic Introduction: Mehdi Mostowfi
Professor of Finance and Accounting,
Wiesbaden University of Applied Sciences

Rob Grimberg
Managing Director, Capital Tool Company, The Netherlands

Alexia Latortue
Senior Microfinance Specialist, CGAP

Sylvia Wisniwski
Head of International Advisory Services, Frankfurt School of Finance & Management

Eva Terberger
First Vice President, Evaluation Department Financial Cooperation, KfW Entwicklungsbank

Moderation: J.D. von Pischke
Consultant

18:30

Evening Event

guided walking tour

20:00

Dinner

hosted by

Wolfgang Kroh
Member of the Board of Managing Directors, KfW Bankengruppe

KfW Bankengruppe, Berlin, Entrance Behrenstrasse 33

Friday, 16 November 2007

08:30 **Coffee/Tea & Light Breakfast**

09:00 **Session 5: Mobilising Structured Finance for New Fields – Ready for New Applications?**

How can we improve on current deals and achieve a greater diversity of underlying asset classes and investors? What drives the markets and how can they move forward? What takes us downmarket to a sustainable use of structured finance for small ticket clients?

Topic Introduction: **Andreas A. Jobst**
Economist, Monetary and Capital Markets Department
International Monetary Fund (IMF)

Bert Stahlmann
Head of Insurance Capital Markets Solutions, Commerzbank Corporates & Markets

Bindu Ananth
Head of Development Strategy Group, ICICI Bank, India

Georg Feldscher
Head of Strategic Portfolio Management, Raiffeisen International Bank

Preeti Sinha
Head of Development Finance, World Economic Forum

Moderation: **Dominik Ziller**
Head, Budget Division
Federal Ministry for Economic Cooperation and Development (BMZ)

11:00 **Coffee/Tea Break**

11:30 **Session 6: Mobilising Structured Finance to Benefit the Poor – More than Lofty Ideas?**

Is mainstreaming and retailing structured finance products desirable for our markets? Is risk adequacy possible or a fallacy? Can structured finance weather the crisis and come out stronger, including for our markets & clients?

Alexia Latortue
Senior Microfinance Specialist, CGAP

Bernd-A. von Maltzan
Vice Chairman Private Wealth Management, Deutsche Bank

Jan Pieter Krahen
Professor of Banking and Finance & Chair of Corporate Finance
Johann Wolfgang Goethe-University, Frankfurt

Ellen Brunsberg
Managing Director & Head of European Securitised Products Group, Morgan Stanley

Ann Rutledge
Founding Principal, R&R Consulting

Moderation: **Doris Köhn**
Senior Vice President, Europe, Middle East and North Africa,
KfW Entwicklungsbank

13:00 **Lunch**

14:30 **Afternoon Event** guided bus tour of Berlin