

2006 KfW Financial Sector Development Symposium

Financing Housing for the Poor: Connecting Low-Income Groups to Markets

November 9th and 10th

KfW Bankengruppe, Berlin
Charlottenstraße 33/33a
10117 Berlin
Telefon: 030 20264-0

Wednesday, November 8, 2006

20:00 **Informal Dinner for Early Arrivals**
Habel Weinkultur
Luisenstraße 19
10117 Berlin
Tel. +49 (0) 30 28 09 84 84

Thursday, November 9, 2006

08:15 **Registration and Coffee with Light Breakfast**

08:45 **Welcome and Introduction**

Ingrid Matthäus-Maier
Spokeswoman of the Board of Managing Directors, KfW Bankengruppe

Ingrid-Gabriela Hoven
BMZ

09:15 **Session 1: Assessing the Potential of Financial Markets: Connecting Low-Income Groups**

Topic Introduction: David Porteous
Consultant, Bankable Frontier

Asare Akuffo
Managing Director, HFC Ghana

Renu Karnad
Executive Director, HDFC India

Mariana Balestrini
Chief, Central American Bank for Intergration (CABEI)

Willem van Emmenis
Managing Director, RHLF South Africa

Loic Chiquier
Lead Housing Finance Specialist, Operations and Policy Department, World Bank

Moderation: Wolfgang Kroh
Member of the Board of Managing Directors, KfW Bankengruppe

11:15 **Coffee Break**

11:45 **Session 2: Setting the Framework: Connecting Public and Private Interests**

Topic Introduction: Marja Hoek-Smit
Director, Wharton International Housing Finance Program, University of Pennsylvania

Gerhard Engel
Manager Business Development Financial Sector Africa, FMO

Alexia Latortue
Senior Microfinance Specialist, Consultative Group to Assist the Poor (CGAP)

Dr. Friedemann Roy
Senior Project Manager, Bankakademie International

Kevin Wiles
Head of Affordable Housing, Rand Merchant Bank

Moderation: Doris Köhn
Senior Vice President, KfW Bankengruppe

13:15 **Lunch**

14:30 **Session 3: Regulation and Public Sponsorship: Connecting with the Financial Sector**

Topic Introduction: Hans-Joachim Dübel
Principal, Finpolconsult

David Opiokello
Deputy Governor, Bank of Uganda

Dr. Frieder Wöhrmann
General Manager, ProCredit Bank Albania

Dr. Klaus Maurer
Chief Investment Officer, European Fund for Southeast Europe

Tarek Amer
Chairman, Egyptian Mortgage Refinance Company

Moderation: Jyrki Koskelo
Director, Global Financial Markets, IFC

16:00 **Coffee Break**

16:30 **Session 4: Retail Instruments: Connecting with Clients (sponsored by Sida)**

Topic Introduction: Franck Daphnis / Dr. Mayada Baydas
President / Senior Vice President, Development Innovations Group

George Matovu
Director, Municipal Development Programme (MDP) – Eastern and Southern Africa

Dr. Rajivan Krishnaswamy
Senior Urban Finance Advisor, Cities Alliances

Irene Vance
Human Settlements Adviser, Vance & Madriz, S.A.

Roland Ziss
Managing Director, SUM Consult GmbH

Moderation: Eivor Halkjaer
Deputy Head, Department of Democracy and Social Development, Sida

18:30 **Evening Event**
Guided walking tour

20:00 **Dinner**
Location: KfW Bankengruppe, Berlin, Entrance Behrenstrasse 33

Friday, November 10, 2006

08:30 **Coffee and Light Breakfast**

09:00 **Session 5: Developing the Market: Connecting Wholesale to Retail**

Topic Introduction: Dr. Michael Lea
Consultant, Cardiff Consulting

Erica Soeroto
President Director, Secondary Mortgage Fund (PT SMF), Indonesia

Rosemarie Sabatino
Director of International Markets, PMI Capital Corporation

Loic Chiquier
Lead Housing Finance Specialist, Operations and Policy Department, World Bank

Kenroy Dowers
Global Manager, Housing Finance, IFC

Moderation: Dr. Dieter Glüder
Senior Vice President, KfW Bankengruppe

11:00 **Coffee Break**

11:30 **Session 6: Looking Ahead**

Synthesis Presentation: Dr. J.D. von Pischke
President, Frontier Finance International

13:00 **Lunch**

15:00 **Afternoon Event**
Guided bus tour of Berlin