

Panellist Biographies

KfW Financial Sector Development Symposium

***Preserving Access to Finance during the
Global Crisis***

**Berlin
3 and 4 December 2009**

Introduction

Gudrun Kopp

Parliamentary State Secretary

Federal Ministry for Economic Cooperation and Development (BMZ)

Gudrun Kopp was appointed Parliamentary State Secretary to the Federal Minister for Economic Cooperation and Development in October 2009. She is a member of the German Bundestag for the Free Democratic Party (FDP) since 1998 and serves the FDP as the speaker for energy and world trade policy.

She has extensive experience in economics and technology and is a member of the Committee on Economic Affairs and Technology.

Prior to that, she has been working as a Translator/Interpreter for English and Spanish.

Dr. Norbert Kloppenburg

Member of the Managing Board of KfW Bankengruppe

Norbert Kloppenburg first worked as a consultant in Burundi before transferring to the Konrad-Adenauer-Foundation in India. He has been working for KfW since 1989. After heading the Brussels office of KfW Bankengruppe in the mid-1990s, he returned to KfW in Frankfurt in 1998 and was responsible for the Energy and Environmental Technologies Division of the Export and Project Finance Department. From 2002 onwards he headed the Asia and Europe Directorate at KfW. He has been on the Managing Board of KfW Bankengruppe since 2007.

Session 1

Michael Klein (Keynote Speaker)

Consultant, Former Chief Economist International Finance Corporation (IFC)

Mr. Michael Klein was Vice President for Financial and Private Sector Development jointly for the World Bank and the International Finance Corporation (IFC) as well as Chief Economist, IFC till May 2009. Prior to this, he was Director of the joint Bank/IFC Private Sector Advisory Services Department covering advice on investment climate, corporate governance, corporate social responsibility, privatization transactions and foreign investment. He was Chief Economist of the Royal Dutch/Shell Group (1997-2000), where he advised on worldwide economic developments and industry issues. He joined the World Bank in 1982 as an economist on oil and gas projects, trade and industrial policy, financial sector reform and macro-economic analysis. In 1991 he became head of the unit for non-OECD economies at the Economics Department of OECD. In 1993 he re-joined the World Bank and became Senior Manager, Private Participation in Infrastructure, focusing on issues of market structure, regulation, privatization and project finance in the telecommunications, transport, energy and water sectors. Before joining the World Bank, Mr. Klein was active in Amnesty International since 1974 and served on its German Board (1977-79) and International Executive Committee (1979-82). Mr. Klein studied in Bonn, New Haven and Paris and received his doctorate in economics from the University of Bonn, Germany.

Adalbert Winkler

Professor of Development Finance at Frankfurt School of Finance and Management

Adalbert Winkler is Professor of Development Finance at the Frankfurt School of Finance & Management. He holds a Ph.D. from Trier University and a post-doc ("Habilitation") from the Bayerische Julius-Maximilians University of Würzburg. From 1994 to 2001, he headed the Economics Department at Internationale Projekt Consult (IPC GmbH), Frankfurt, a leading consulting company in development finance. In 2001 he joined the European Central Bank. At the ECB's Directorate General International and European Relations, from 2004 to 2007 as Deputy Head of Division, he was in charge of monitoring and analysing economic developments in the countries neighbouring the EU, the ECB's relations to the central banks of the region as well as the annual review on the international role of the Euro. In the first half of 2008 he served as an advisor at the International Department of Deutsche Bundesbank. His publications have been focusing on financial development and growth, development finance as well as monetary policy and financial stability challenges in emerging markets.

Radovan Jelašić

Governor, National Bank of Serbia

Mr. Jelašić began his banking career with Deutsche Bank in Frankfurt, where he worked for four years as a Regional Manager for Central and Eastern Europe. In 1999 he moved to McKinsey & Company Inc., working on banking projects in Germany, Poland and Bulgaria in the field of credit financing, privatization, corporate takeover, organizational restructuring and mortgage financing. From December 2000 until July 2003 Mr. Jelašić held the position of Vice-Governor of the National Bank of Yugoslavia/Serbia during which time he was in charge of the development and implementation of banking sector restructuring, reform of the banking supervision process, negotiations with the IMF, World Bank and EU on programs related to the financial sector, as well as the reorganization of the NBS IT Department.

On February 25, 2004, the Serbian Parliament appointed Mr. Jelašić Governor of the National Bank of Serbia. He began his term in office on March 1, 2004.

Radovan Jelašić graduated from the University of Belgrade's Faculty of Economics and holds an MBA from the University of Illinois, Chicago, USA.

Shamshad Akhtar

Vice President Middle East and North Africa, World Bank

Former Governor State Bank of Pakistan

Prior to becoming a Vice President in the World Bank, Shamshad Akhtar served as Governor of the State Bank of Pakistan (2006-2009), a Federal Ministerial level ranking. During this period she was also a Governor of the IMF. In 2006 and 2007 she was nominated Asia's Best Central Bank Governor by Emerging Markets and the Banker's Trust. Prior to her leadership of the Pakistan Central Bank, she worked as Director General of the South East Asia Region of the Asian Development Bank's (ADB) Governance, Finance and Trade Division. She also served as ADB's Coordinator of the APEC Finance Ministers Process. Between 1980 - 1990 she worked as a Country Economist at the World Bank's Resident Office in Islamabad. She is the recipient of a Post Doctoral Fellowship from Harvard University and holds an MA in Development Economics from the University of Sussex and an MSc in Economics from the Quaid-e-Azam University, Islamabad, Pakistan.

Louis Kasekende

*Chief Economist African Development Bank (AfDB)
Former Governor Central Bank of Uganda*

Louis Kasekende is Chief Economist of the African Development Bank (AfDB). As Chief Economist, he is the Bank's spokesperson on socio-economic and development issues of importance for Africa. He supervises the Development Research Department, the Statistics Department and the African Development Institute. He holds a PhD in Econometrics and MA in Economics from University of Manchester, UK; as well as a BA Economics degree from Makerere University, Uganda. Prior to joining the AfDB, Louis Kasekende was Deputy Governor, Bank of Uganda. He worked for 17 years in the Bank of Uganda in several capacities, including as Director of Research Department and Executive Director with responsibility for Research and Policy. From 2002 to 2004, he was Executive Director, representing 22 African countries, on the Executive Board of the World Bank, USA. He has also served as a lecturer in Economics in Makerere University, Uganda, where he also supervised MA dissertations in a wide range of areas.

Louis Kasekende's extensive research focuses both on macroeconomic and financial policies. His main work concerns the financial and capital account liberalizations and the structural adjustment programs. He has also published on regional trade agreements and exchange rate policy management. He is a member of the network of economists under the African Economic Research Consortium.

Jacob Dahl

Director McKinsey & Company's, Copenhagen office

Mr. Dahl joined McKinsey in 1994. He has predominantly worked within the Financial Institutions practice, where he co-leads the McKinsey European Retail Banking Practice and is responsible for McKinsey's European country crisis work.

Jacob's latest engagements include: Assisting an off-shore center in assessing challenges and opportunities in the current financial situation, assisting a Western European government in their financial sector restructuring, assisting an Eastern European government with restructuring plans for their financial and real sector, assisting various European teams with their financial restructuring work as well as to develop a revenue enhancement program for a South African bank.

Mr. Dahl holds a Master of Science in Finance Degree from the University of Copenhagen. Prior to joining McKinsey, Mr. Dahl held the position of Head of Private and Corporate Banking at Carnegie, Copenhagen.

Dr. Jürgen Zattler (Moderator)

Division Chief, Federal Ministry for Economic Cooperation and Development (BMZ)

After leading the Trade Policy Division as a Deputy Head, in 2001 Dr. Jürgen Zattler became Division Chief in the German Ministry for Economic Co-operation working on World Bank, IMF, and debt related issues. His prior experience in the public and private sector includes the Directorate General for Development at the European Commission in Brussels, the Federal Ministry for Economic Co-operation (West Africa Division) and the Dresdner Bank in Berlin. Dr. Zattler received his PhD in economics from the Free University Berlin.

Session 2

Dr. Ishrat Husain (Keynote Speaker)

*Dean and Director Institute of Business Administration (IBA), Karachi
Former Governor State Bank of Pakistan*

Dr. Ishrat Husain took over as the Dean and Director of the Institute of Business Administration (IBA), Karachi on March 12, 2008. Prior to this he had been holding the office of Chairman, National Commission for Government Reforms (NCGR) in the Prime Minister Secretariat at Islamabad.

Dr. Ishrat Husain became the Governor of Pakistan's Central Bank in December, 1999. During the next six years, he implemented a major program of restructuring of the Central Bank and steered the reforms of the banking sector, which are now recognized by the World Bank and IMF to be among the best in developing countries.

For over two decades, between 1979-1999, he served in various capacities at the World Bank in Washington DC. Among the positions he occupied at the Bank were Country Director for Central Asian Republics; Director, Poverty and Social Policy Department; Chief Economist, East Asia and Pacific Region; Chief Economist, Africa Region; Division Chief, Debt and International Finance and Resident Representative, Nigeria.

Dr. Ishrat Husain was selected to the elite Civil Service of Pakistan in 1964 and served in the field and also held mid-level policy making positions in Bangladesh (then East Pakistan) and in the Finance, Planning and Developing Departments in the Government of Sindh until 1979.

Dr. Husain is Higher Education Commission's (HEC) Distinguished National Professor of Economics and Public Policy and is also the Chairman, HEC Social Sciences Council. He is currently serving on the Board of Trustees of the Aga Khan University, the Senate of Pakistan Institute of Development Economics, Board of Governors, National School of Public Policy and Mahbub-ul-Haq Centre for Human Development. He was a member of the Steering Committee on Higher Education appointed by the President of Pakistan in 2003.

Dr. Husain received his M.A. in Development Economics from Williams College and a Ph. D in Economics from Boston University. He is a graduate of the Executive Development Program jointly sponsored by Harvard, Stanford Universities and INSEAD.

Haroon Sharif

Senior Regional Advisor Private and Financial Sector Development, Department for International Development (DFID)

Haroon Sharif is working as Senior Regional Adviser (Private and Financial Sector Development) to the UK's Department of International Development (DFID). He brings twenty years of policy level experience in the areas of financial sector development, economic policy, regulatory reforms and management. He has worked in Asia, USA, Europe and the Pacific. In Pakistan, Haroon has been the lead adviser on a recently developed transformational Financial Inclusion programme and a major economic growth programme in the Punjab province. Prior to this assignment, Haroon worked as Executive Director of the Securities and Exchange Commission of Pakistan and also as CEO of financial institutions.

Haroon is a member of the Executive Committee of the Consultative Group to Assist the Poor (CGAP) and represents DFID on the General Council of the Financial Sector Reforms and Strengthening (FIRST) initiative housed at the World Bank. As a member of various high level forums across the globe, he provides financial sector policy advice to the DFID offices in South Asia and the Middle East, State Bank of Pakistan, Government of Punjab; Ministry of Finance; South Asian investment Climate Facility, and Pakistan Microfinance Network.

Haroon holds postgraduate qualifications in international business and Economic Development Policy from the University of Hawaii and London School of Economics and Political Science. He has lectured written articles, published research at both local and international forums, and won several prestigious fellowships and awards.

Eduardo Rath Fingerl

Executive Director, Banco Nacional de Desenvolvimento Economico e Social (BNDES)

Mr. Rath Fingerl joined BNDES in 1976 where he held several executives positions in as well as in the private sector. Currently he is Managing Director of Capital Markets, Venture Capital, Private Equity and Environment. He has been appointed by the President of the Federal Republic of Brazil and reports directly to the President of BNDES. Mr. Rath Fingerl is also a member of the Advisory Board of Brazilian Association of Private Equity and Venture Capital (ABVCAP) and a member on the Board of the New Club of Paris.

Mr. Rath Fingerl, a Brazilian national, holds a Master's Degree in Production Engineering from COPPE – Federal University of Rio de Janeiro.

Jonathan Wood

Global Head of Project Finance, Corporate & Investment Banking, South Africa, Standard Bank of South Africa

Jonathan is responsible for Project Finance teams in London, Johannesburg, Lagos, Sao Paulo, Singapore and Beijing. He heads a total of 65 professionals with sector expertise across Mining, Oil and Gas, Power, Infrastructure and Telecoms.

Jonathan has worked on landmark transactions such as the Gautrain Rapid Rail Link in South Africa; the Red Sea Gateway Terminal in Saudi Arabia; the Eleme Petrochemicals Plant in Nigeria; the Lekki Expressway in Nigeria; the Nairobi Northern Corridor in Kenya; the DTI Campus (South Africa's first accommodation PPP); and the TRAC toll road refinancing (the first refinancing of an African PPP). In the UK, he advised on several wind energy deals, as well as concessions such as the Manchester Metro, the Joint Staff Command College PPP and the MOD Helicopter Training PPP.

Jonathan was involved in negotiating the new Standardised Contract for South Africa's PPP programme. He also represented the banking sector in negotiating the banks' infrastructure funding commitments under the South Africa Infrastructure Fund.

Mr. Wood holds a Bachelor Degree in Economics from Rhodes University, SA, a Bachelor Degree of Commerce from the University of Cape Town, SA and a Master of Science Degree from Durham University, UK.

Ashok Sharma

Director - Financial Sector, Public Management and Trade Division, South Asia Department, Asian Development Bank

Ashok joined the Asian Development Bank in 1999. He is currently Director of the Financial Sector, Public Management and Trade Division of the South Asia Department, where he heads a team of 18 professionals. His responsibilities encompass a wide range of interventions ranging from supporting the development of efficient financial capital markets to the development of an enabling environment for public private partnerships in infrastructure, and the strengthening of fiscal systems. As such the financial market interventions cover the enhancement of financial intermediation in banking and capital markets, rural and microfinance. Embedded in the country context interventions target the build up of institutional investors in long term maturity including contractual savings institutions, pension and provident funds, insurance companies and mutual funds. In the context of the current crisis the priority of interventions currently focuses on mitigating the adverse impact of the crisis on South Asia through quick responding projects and programs.

Alexia Latortue

Senior Microfinance Specialist, Consultative Group to Assist the Poor (CGAP)

Alexia Latortue joined CGAP in 2002 and is based in CGAP's Paris office. Ms Latortue is a Senior Advisor responsible for corporate-wide rapid response and cross-cutting initiatives. She also serves as Regional Manager for CGAP's work in Sub-Saharan Africa. Previously, Ms Latortue managed CGAP's Donors and Investors team focusing on improving the effectiveness of funding for microfinance. She has written extensively on aid effectiveness in microfinance and reviews key CGAP documents on a diversity of topics as a member of its Publications Committee. Before joining CGAP, Ms Latortue was a development specialist with Development Alternatives, Inc., where she managed technical assistance to microfinance service providers. She has a master's degree in Development Economics from the Fletcher School of Law and Diplomacy at Tufts University. She speaks English, French, Creole, German, and has rudimentary Spanish.

Roland Siller (Moderator)

First Vice President, Europe and Caucasus, KfW Entwicklungsbank

Prior to his appointment as KfW's First Vice President for Europe and Caucasus in May 2006, Mr. Siller headed KfW's Financial Sector and Energy Division for the MENA region and KfW's Sector Policy Department. He is a member of the supervisory board of ProCredit Bank Albania and ProCredit Bank Georgia as well as former member of the Investment Committee and the Board of the Global Microfinance Facility. He started to work for KfW in 1994 as a project manager in the financial sector team in the MENA region. During that time he was seconded for two years to the French development bank AFD. Mr. Siller holds a Master's degree in business administration and political science from the University of Erlangen-Nuremberg, Germany and the Institut d'Etudes Politiques, Strasbourg (France).

Session 3

Sylvia Wisniwski (Keynote Speaker)

Chief Operating Officer of European Fund for Southeast Europe

Ms. Sylvia Wisniwski is Chief Operating Officer of the European Fund for Southeast Europe, the World's largest microfinance investment fund. Mrs. Wisniwski has 15 years of experience in designing and implementing technical assistance projects in a variety of financial institutions in about 20 countries world-wide.

From 1998 until 2008 she was Head of International Advisory Services at the Frankfurt School of Finance & Management, responsible for the overall strategies and operations of the department.

Prior to this, she was a project manager in the section Financial System Development and Banking Services at Gesellschaft für Technische Zusammenarbeit (GTZ), Frankfurt/Main. Previously, she was long-term advisor in a wholesale fund in Bolivia providing long-term funds to rural financial institutions. Mrs. Wisniwski holds an M.A. in Political Science and Sociology and an MBA from the University of Tübingen, Germany, as well as an M.A. in International Studies from the University of Miami (USA).

Joost Zuidberg

Managing Director of The Currency Exchange Fund (TCX)

Joost Zuidberg is the Managing Director of TCX Investment Management Company, the exclusive investment manager of The Currency Exchange Fund (TCX). TCX is the world's only currency and interest rate swap vehicle dedicated to developing country currencies, created in 2007 to address the most important barriers to the development of long-term local currency loans to clients in developing countries. Joost developed the TCX concept and was responsible for TCX's initial capital raising as the Head of Capital Markets at the Dutch development bank FMO. Until 2006 Joost was Director of the Africa Department of FMO. He previously worked at ABN AMRO Bank, holding a number of positions in the project finance and capital markets divisions. Joost holds an MBA from the Rotterdam School of Management and an MSc in Mining Engineering from the Delft University of Technology.

James N. Mwangi

CEO, Equity Bank Kenya

Dr. James N. Mwangi is a career banker with over 20 years experience in banking with a bias in microfinance. He is currently the CEO and Managing Director of Equity Bank Ltd, which has become an inclusive, competitive, profitable and sustainable institution mainly serving the un banked and poorly banked population in the region. He is currently serving his appointment in the UN Advisors Group on Inclusive Financial Sectors. At the beginning of 2008, he was appointed to represent Africa in the presidency of the Global Economic Network for what was described as 'his ability to combine social subject with entrepreneurial thinking'. He also serves as an advisor to the United Nations Environmental Program (UNEP) on commercialization of Microfinance in Africa and is a member of the Clinton Global Initiative. He serves as a council member of Business Alliance Against Chronic Hunger, a project of the World Economic Forum. Dr. James Mwangi is a joint winner of the 2007 Global Vision Award alongside Nobel laureate Prof. Mohammed Yunus during the 2007 Vision Summit in Berlin Germany. The winners were quoted as "initiators of the concepts of the future that will shape the world economy". In 2005 he made a presentation to the G8 Business Action for Africa Summit – Gleneagles, Scotland on "Improving Access to Financial Markets." He also presented to the UN General Assembly – 2005 Micro Finance Year in 2005.

Dr. Mwangi serves as the Chairman of Kenya's Vision 2030 Implementation Board and was involved in the formulation & review of the 2003 Economic Recovery Strategy Paper for Kenya and was a member of the technical team that formulated the Micro Finance Bill of Kenya.

Carlos Martabit Scaff

General Manager Finance, Banco del Estado de Chile

Mr. Martabit is serving as the CFO of Banco des Estado de Chile since 2000. He also serves as Chairman of the Board of Insurance Brokerage Subsidiary of Banco del Estado de Chile, Chairman of the Chilean Banker's Association Finance Committee as well as a member of the Advisory Council of BLADDEX Supranational Bank, an institution specialized in foreign trade in the Latin American Region. Mr. Martabit's past professional experiences include BBVA - BHIF Manager Treasury and Funds Management; Director of the following BBVA subsidiaries: Mutual Funds, Housing Finance, Investment Funds, Home Leasing, Financial Advisory Services and Stockbrokers. He also held the position of Finance Manager of the Republic National Bank of New York, Santiago, and Deputy Manager Finance of Banco de Santiago as well as Economist in the Open Market Department and Directions of Financial Policies of the Central Bank of Chile.

He has also been a Professor at the Economics and Business Sciences Faculty of the Universidad de Chile, in the Escolatina's Postgraduate Program and in the institute of Banking Studies Guillermo Subercaseaux and Director of the Educational Charitable Foundation Alto Las Condes.

Mr. Martabit is a licentiate in Economics and Administration and holds an MBA in Finance & Economy from Universidad de Chile.

Holger Rothenbusch

Head of Structured Finance, DEG

Mr. Rothenbusch is head of Structured Finance at DEG. He is responsible for risk capital investments in private companies and commitments to private equity and mezzanine funds, financial sector projects, sustainable development/environment as well as DEG's technical assistance program.

Before joining DEG in June 2004, he was working with Actis (which emerged out of CDC), a private equity fund focused on emerging markets; Mr. Rothenbusch was heading a sector group focused on financial services. Mr. Rothenbusch holds master degrees in Economics from Albert-Ludwigs Universität Freiburg, Germany and from Wayne State University Detroit, USA.

Helen Alexander

Managing Director, IMI AG

Helen Alexander has been a Manager of ProCredit Holding AG since 2001. ProCredit Holding is the holding company for the leading international group of specialised development-oriented full-service microfinance banks. ProCredit has EUR 78 million in equity and invests in 19 target-group oriented banks in many developing countries and transition economies. Helen Alexander is responsible for the overall operations of the ProCredit Holding Company, with a particular focus on shareholder relations, business strategy and the management of several ProCredit institutions in Eastern Europe and Africa. She is a Supervisory Board member in the following ProCredit institutions: ProCredit Bank Macedonia (Chairman), ProCredit Bank Serbia, ProCredit Bank Bosnia, ProCredit Moldova, ProCredit Bank Kosovo, and ProCredit Bank DR Congo.

Prior to joining ProCredit Holding, she was with Bain and Company, the international business strategy consulting company, in London. Before that she worked as a senior advisor to the Australian Federal government on sustainable rural development.

Dr. Ruurd J. Brouwer (Moderator)

Director Financial Institutions, FMO

Ruurd Brouwer was appointed Director Financial Institutions at FMO in 2009. In this function, he is responsible for FMO's EUR 1,5 bln financial sector investment and development activities worldwide. Previously, as Director Africa he executed FMO's strategic choice to increase its focus on Africa, making the African investment portfolio with 28% the largest region of FMO's EUR 4,5 bln portfolio. Ruurd has extensive experience as supervisory board member and investment committee member in financial institutions and investment funds.

Prior to FMO, he worked for the Dutch Ministry of Defense where he was part of UNPROFOR in Bosnia Herzegovina and the Ministry of Foreign Affairs, working in the field of Private Sector Development, and the economic reconstruction programme of Bosnia Herzegovina. He finished his masters in international finance at the University of Amsterdam, specializing in emerging market financial sector development.

Session 4

Adalbert Winkler (Keynote Speaker)

Professor of Development Finance at Frankfurt School of Finance and Management

Adalbert Winkler is Professor of Development Finance at the Frankfurt School of Finance & Management. He holds a Ph.D. from Trier University and a post-doc ("Habilitation") from the Bayerische Julius-Maximilians University of Würzburg. From 1994 to 2001, he headed the Economics Department at Internationale Projekt Consult (IPC GmbH), Frankfurt, a leading consulting company in development finance. In 2001 he joined the European Central Bank. At the ECB's Directorate General International and European Relations, from 2004 to 2007 as Deputy Head of Division, he was in charge of monitoring and analysing economic developments in the countries neighbouring the EU, the ECB's relations to the central banks of the region as well as the annual review on the international role of the Euro. In the first half of 2008 he served as an advisor at the International Department of Deutsche Bundesbank. His publications have been focusing on financial development and growth, development finance as well as monetary policy and financial stability challenges in emerging markets.

David H. Scott

Program Manager, Prudential Oversight Unit, Financial Systems Department, World Bank

Mr. Scott joined the World Bank in 1990 and holds the position of Program Manager, Prudential Oversight and Systemic Stability Unit, Financial Systems Department. The unit comprises a core World Bank staff team of financial sector regulators and supervisors drawn from a number of central banks and supervisory agencies from around the world. Among the roles of the Financial Systems Department are to expand the frontier of policy thinking on financial development issues, to oversee and administer the joint IMF-WB Financial Sector Assessment Program (FSAP), to manage FIRST – a multi-donor trust fund for financial sector TA, and to maintain and develop the World Bank Group's core competency in financial system prudential oversight, including its capacity to assist client countries in the event of financial crises, and to support authorities' efforts to mitigate the risk of crises.

From November 2000 until April 2005 Mr. Scott managed the World Bank's financial sector program in the People's Republic of China. Previously, Mr. Scott was engaged in supporting governments to resolve financial crises, managing the Bank's financial sector program in Korea during the Asian crisis and advising in Mexico (1994-1996), Thailand (1997) and Ecuador (1999-2000). Mr. Scott is a cofounder of The Toronto Centre, an executive development institute for senior banking, securities and insurance supervisors sponsored by the Government of Canada, the World Bank, the IMF and others, and represents the World Bank on the Toronto Centre board of directors and executive committee.

Prior to joining the World Bank, Mr. Scott served for fifteen years as bank supervisor with the U.S. Office of the Comptroller of the Currency in a variety of positions in its Atlanta regional office and Washington headquarters.

Narda Sotomayor

*Head of Analysis of Microfinance Institutions Department
Superintendencia de Banca, Seguros y AFP (Peru)*

Narda Sotomayor is a senior economist who joined the Superintendency of Banks, Insurance Companies and Pension Funds of Peru in 2000 and she has been chief of the Department of Analysis of Microfinance Institutions since 2003. She combines public service with academia, teaching as a professor at the Economics Department of the Catholic University of Peru and lecturing in microfinance related training courses. Narda Sotomayor holds a MS degree in Agricultural Economics from The Ohio State University and a PhD from the University of Illinois at Urbana-Champaign, where upon graduation in 1998 she had worked for two years as a research associate at the Center for Farm and Rural Business Finance.

Narda's focus of professional activity and research interest is in rural finance, microfinance and applied theory of contracts and incentives, areas in which she has published and has worked as a consultant for diverse international organizations, including USAID, IADB and The World Bank. She has also participated as speaker in several seminars, workshops and similar events.

Radovan Jelašić

Governor, National Bank of Serbia

Mr. Jelašić began his banking career with Deutsche Bank in Frankfurt, where he worked for four years as a Regional Manager for Central and Eastern Europe. In 1999 he moved to McKinsey & Company Inc., working on banking projects in Germany, Poland and Bulgaria in the field of credit financing, privatization, corporate takeover, organizational restructuring and mortgage financing. From December 2000 until July 2003 Mr. Jelašić held the position of Vice-Governor of the National Bank of Yugoslavia/Serbia during which time he was in charge of the development and implementation of banking sector restructuring, reform of the banking supervision process, negotiations with the IMF, World Bank and EU on programs related to the financial sector, as well as the reorganization of the NBS IT Department.

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Radovan Jelašić graduated from the University of Belgrade's Faculty of Economics and holds an MBA from the University of Illinois, Chicago, USA.

Rajender Mohan Malla

Chairman and Managing Director, Small Industries Development Bank of India (SIDBI)

Mr. R. M. Malla joined as Chairman and Managing Director of Small Industries Development Bank of India (SIDBI), the apex bank for Micro, Small and Medium Enterprises sector in India in July 2007. Earlier, Mr. Malla has held senior positions in DFIs of India. He started his career with a commercial bank in 1975 and has over 34 years of experience in banking.

Academically, Mr. Malla has two Masters Degrees in Business Administration and Commerce from Delhi University. He has also done National Programme in Management from Management Development Institute, Gurgaon, India.

Recognizing his unstinted services for the development of Indian MSMEs, Association for Developing Finance Institutions of Asia and the Pacific (ADFIAP), an international institution having 40+ member DFIs, has conferred Mr. Malla with Outstanding CEO Award for 2009.

Mr. Malla is also the Chairman of Associates / Subsidiaries of SIDBI – Credit Guarantee Fund Trust for Micro and Small Enterprises (CGTMSE), SIDBI Venture Capital Ltd.(SVCL), SME Rating Agency of India Ltd.(SMERA), India SME Asset Reconstruction Company Ltd.(ISARC) and India SME Technology Services Ltd.(ISTSL).

Mr. Malla has been nominated on the committees / Boards / Study Groups constituted by Government of India, Reserve Bank of India as also various statutory institutions for suggesting solutions to the issues of MSMEs in India.

Jacob Dahl

Director McKinsey & Company's, Copenhagen office

Mr. Dahl joined McKinsey in 1994. He has predominantly worked within the Financial Institutions practice, where he co-leads the McKinsey European Retail Banking Practice and is responsible for McKinsey's European country crisis work.

Jacob's latest engagements include:

Assisting an off-shore center in assessing challenges and opportunities in the current financial situation, assisting a Western European government in their financial sector restructuring, assisting an Eastern European government with restructuring plans for their financial and real sector, assisting various European teams with their financial restructuring work as well as to develop a revenue enhancement program for a South African bank.

Mr. Dahl holds a Master of Science in Finance degree from the University of Copenhagen. Prior to joining McKinsey, Mr. Dahl held the position of Head of Private and Corporate Banking at Carnegie, Copenhagen.

Wolfgang Bucker (Moderator)

Head of Financial Sector Development, GTZ

Mr. Bucker has been working for GTZ as an Economist in the field of Financial Systems Development since August 2009 (Head of Section). His regional focus so far has been Central and Eastern Europe (CEE) and Asia; projects in Africa play an increasing role. He is mainly working in the field of rural/agricultural finance as well as financial sector regulation and supervision – also in the context of the G-20-process. Prior to joining GTZ, he worked as a consultant for banks in Germany, Austria and CEE in the field of risk management and treasury for five years. From 1998 - 2003 he worked as a long-term expert in micro, SME and housing loan finance projects in the Balkans and Turkey.

Session 5

Vinod Thomas (Keynote Speaker)

*Director – General and Senior Vice President Independent Evaluation Group (IEG)
World Bank*

Vinod Thomas is Director-General and Senior Vice-President, Independent Evaluation Group (IEG) at the World Bank Group. He reports directly to the Board of Executive Directors and oversees the activities of IEG-World Bank, IEG-IFC, and IEG-MIGA.

He was formerly Country Director for Brazil and Vice President of the World Bank, a position that he held from October 2001 to July 2005. In this capacity, he managed the Bank's large lending and non-lending portfolio in Brazil, helped shape the dialogue with the government and the Bank's Brazil Country Assistance Strategy, and participated in key events with the government.

Prior to that, he was Vice President of the World Bank Institute (WBI), where he sharpened the Institute's focus and quality and expanded its mandate and impact. Before heading WBI, he held positions as Chief Economist for the World Bank in the East Asia and Pacific Region. He was the staff Director for the 1991 World Development Report, entitled "The Challenge of Development" which assessed the world's development experience. He was also Chief of Trade Policy and Principal Economist for Colombia.

Vinod Thomas joined the Bank in 1976. He has a PhD in Economics from the University of Chicago. He is the author of over 12 books and numerous journal articles.

Manuel Malaret

Director, Corporacion Andina e Fomento (CAF)

Manuel Malaret currently is the Director for SME and Microfinance Promotion of the Corporación Andina de Fomento (CAF).

Previously he held the positions of Corporate Business Director and Deputy Director of Credit Administration at the CAF.

Before moving to the CAF held various positions in Venezuelan financial and capital market institutions including that of Vice President at Bank of America in Venezuela.

Manuel holds a Degree in Administrative Sciences from Universidad Metropolitana in Venezuela and MBA from the University of California – Los Angeles.

Robert Mbugua

Director, Standard Bank of South Africa

Chairman of the Investment Climate Facility's Financial Sector Taskforce

Robert has worked with two of Africa's premier organizations during the last 20 years and has a good working knowledge of Africa. From his dual bases in Kenya and South Africa, Robert has served on boards and managed assignments in 16 African countries from Cape Town to Cairo.

Robert is currently a director with Standard Bank. He has responsibility for the Governments and International Organisations business Unit for Standard Bank Africa. This business unit is responsible for providing a wide array of banking services to Governments and International Development Agencies in Africa. Prior to this, Robert was a Regional Managing Director of the bank with overall responsibility for the performance of the SBA Banks in Zambia, Zimbabwe and Malawi. Robert has served on the Standard Bank Africa Executive Committee and in this regard, formed part of the leadership team charged with developing a strategy

and growing the Standard Bank business in Africa.

Prior to joining SBA, Robert spent 14 years with PricewaterhouseCoopers, where he rose to Partner in charge of the Internationally Funded Institutions (IFI) Group in Southern Africa. The IFI Group was responsible for providing a host of professional services to International Funding Agencies, Not-For-Profits and Development Partners. Robert led numerous assignments and has been a key team member on some of the firm's most prestigious clients.

Standard Bank is one of the Corporate contributors to the Investment Climate Facility for Africa (ICF). Robert represents the Standard Bank Group on the Technical Advisory Committee of the ICF. He is also the Chairman of ICF's Financial Services Task Force.

Robert “Bob“ Peck Christen

Director, Financial Services for the Poor, Bill & Melinda Gates Foundation

Bob Christen is the Director of Financial Services for the Poor at the Bill & Melinda Gates Foundation. Mr. Christen has over 25 years of experience in leading the development of the microfinance sector the aim of which is to increase the access of the poor to financial services. He is recognized internationally for his leadership in advancing the microfinance sector as a global industry in a number of areas: commercial innovations in microfinance operations, microfinance industry performance benchmarking, international professional training programs and policies in regulation and supervision. Mr. Christen has worked in over 40 countries advising governments, banks, and microfinance service providers. He has held a variety of management positions including Senior Advisor to the Consultative Group to Assist the Poorest (CGAP) at the World Bank from 1998-2004; and has founded a number of important initiatives that serve the industry including: the MicroBanking Bulletin and subsequently the MicroFinance Information Exchange, the Microfinance Management Institute, the Boulder Institute of Microfinance. Mr. Christen holds a Masters Degree in Agricultural Economics and Development Finance from Ohio University which granted him the Distinguished Alumni Award in 2005. He received his B.A. in Political Science from Beloit College.

Doris Köhn

Senior Vice President for Europe, Middle East and North Africa, KfW Entwicklungsbank

Ms. Köhn studied at the Universities of Hamburg and London. She holds a MSc in Economics and Political Science and completed postgraduate studies at the German Development Institute. She joined KfW Entwicklungsbank in 1985 as a Young Professional and has held various positions within the institution until today. From 1989 to 1991 Ms. Köhn gained field experience in Costa Rica directing a rural development project. Prior to her present assignment, Ms. Köhn served as a Sector Director at the World Bank, Washington, D.C., for the Middle East and North Africa Region (1998-2001). In 2001 she was nominated First Vice President for Europe and Caucasus at KfW and at the same time Network Head for Financial and Private Sector Development world wide. In this position she has actively promoted financial sector development work and has put a special emphasis on microfinance. In April 2006 Ms. Köhn was appointed Senior Vice President for Europe, North Africa and Middle East at KfW. She is on the Supervisory Boards of the ProCredit Banks El Salvador and Ukraine as well as of ProCredit Holding, one of the world's leaders in microfinance.

Eva Terberger (Moderator)

First Vice President, Evaluation Department Financial Cooperation, KfW Entwicklungsbank

Ms. Eva Terberger is Professor of Development Finance at the University of Mannheim. Since 10/2006 she is on part time leave from the university to head the FC Evaluation Department of KfW, Entwicklungsbank. She received her PhD and qualification as a university lecturer in economics at the University of Frankfurt, Germany. Her main research interests are development finance with a special focus on microfinance, the development of financial markets, corporate finance and corporate governance. She has participated in numerous conferences and studies on micro and development finance and has worked as a short-term expert for the German development agencies, evaluating projects in the financial sector in several countries. Since 1998 she has been a member (2000 to 2004 Chair) of the Scientific Advisory Board to the Federal Ministry for Economic Cooperation and Development and has contributed to several publications of the Board on key issues of development policy.

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Jyrki Koskelo

Vice President, Europe, Central Asia, Latin America and the Caribbean, Global Financial Markets and Private Equity and Investment Funds, IFC

Koskelo, Jyrki, a national of Finland, holds the position of Vice President, Europe, Central Asia, Latin America and the Caribbean, Global Financial Markets and Private Equity and Investment Funds in IFC. As a member of the Corporation's senior management team, Jyrki oversees IFC's business in the LAC and ECA Regions and provides leadership to the departments serving Global Financial Markets as well as Private Equity and Investment Funds. Prior to this assignment, he was Director for IFC's Global Financial Markets Department. In this position he has been responsible for significant expansion of IFC's business in housing finance, microfinance, insurance, banking, IFC's trade finance program, sustainability finance and SME financing, particularly in frontier markets. Prior to his tenor in the Global Financial Markets Department he served as Director of Special Operations, where he had prime responsibility for managing the restructuring and recovery operations of IFC during the Asia, Argentina and Russian crises. Jyrki has had an extended career at the IFC with varied experiences across sectors including manufacturing, infrastructure and extractive industries. He has also worked at the global level and held specific responsibilities in Central and Southern Europe where he served as Country Anchor for Poland, Estonia, Latvia and Lithuania. Prior to joining IFC, he spent more than 10 years in Senior Management positions in the private sector, including Managing Director of Georeda Ltd. in Saudi Arabia, a large engineering company with six branch offices, and Vice President of Finance of Geo-Hydro, Inc. in Rockville, Maryland, a high technology company he co-founded. Jyrki holds a Master of Science degree in International Management/Finance from Sloan School of Management/MIT and a Master of Science degree in Civil Engineering from the Technical University of Helsinki, Finland.

Haroon Sharif

Senior Regional Advisor Private and Financial Sector Development, Department for International Development (DFID)

Haroon Sharif is working as Senior Regional Adviser (Private and Financial Sector Development) to the UK's Department of International Development (DFID). He brings twenty years of policy level experience in the areas of financial sector development, economic policy, regulatory reforms and management. He has worked in Asia, USA, Europe and the Pacific. In Pakistan, Haroon has been the lead adviser on a recently developed transformational Financial Inclusion programme and a major economic growth programme in the Punjab province. Prior to this assignment, Haroon worked as Executive Director of the Securities and Exchange Commission of Pakistan and also as CEO of financial institutions. Haroon is a member of the Executive Committee of the Consultative Group to Assist the Poor (CGAP) and represents DFID on the General Council of the Financial Sector Reforms and Strengthening (FIRST) initiative housed at the World Bank. As a member of various high level forums across the globe, he provides financial sector policy advice to the DFID offices in South Asia and the Middle East, State Bank of Pakistan, Government of Punjab; Ministry of Finance; South Asian investment Climate Facility, and Pakistan Microfinance Network. Haroon holds postgraduate qualifications in international business and Economic Development Policy from the University of Hawaii and London School of Economics and Political Science. He has lectured written articles, published research at both local and international forums, and won several prestigious fellowships and awards.

Doris Köhn (Moderator)

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Ms. Köhn studied at the Universities of Hamburg and London. She holds a MSc in Economics and Political Science and completed postgraduate studies at the German Development Institute. She joined KfW Entwicklungsbank in 1985 as a Young Professional and has held various positions within the institution until today. From 1989 to 1991 Ms. Köhn gained field experience in Costa Rica directing a rural development project. Prior to her present assignment, Ms. Köhn served as a Sector Director at the World Bank, Washington, D.C., for the Middle East and North Africa Region (1998-2001). In 2001 she was nominated First Vice President for Europe and Caucasus at KfW and at the same time Network Head for Financial and Private Sector Development world wide. In this position she has actively promoted financial sector development work and has put a special emphasis on microfinance. In April 2006 Ms. Köhn was appointed Senior Vice President for Europe, North Africa and Middle East at KfW. She is on the Supervisory Boards of the ProCredit Banks El Salvador and Ukraine as well as of ProCredit Holding, one of the world's leaders in microfinance.